

WRITTEN QUESTIONS AND ANSWERS**24COR-055 Janitorial Supplies and Equipment****ANSWERS ARE IN BLUE**

1. Will this be awarded line by line, by category, or all-or-none?

This solicitation is a Best Value Request for Proposal, not a line-item low bid. Proposals will be evaluated based on overall value including pricing, technical capability, product breadth, delivery capability, and cooperative contract support as outlined in the solicitation evaluation criteria. The Lead Agency reserves the right to make one or more awards as determined to be in the best interest of the cooperative program.

2. What is the budget for this bid?

No specific budget has been established for this solicitation. Purchases under any resulting contract will be made on an as-needed basis by the Lead Agency and participating agencies.

3. Can we have the previous bid tabulation and award information?

This solicitation represents a new nationwide cooperative procurement. There is no prior contract award associated with this solicitation.

4. Are items to be delivered to one location or multiple locations?

Deliveries may be required to multiple locations. The Lead Agency and participating agencies may place orders for delivery to their respective facilities.

5. How often will orders be placed? Weekly, monthly, quarterly?

Order frequency will vary based on the operational needs of the Lead Agency and participating agencies. Orders may occur as needed, and no specific ordering frequency is guaranteed.

6. What are your current pricing and product brands?

This information is not provided as part of this solicitation. Respondents should submit proposals based on the requirements and reference brand standards identified in the solicitation. Reference brands are provided to establish minimum performance and quality expectations, and equivalent products are permitted as described in the specification.

7. Are the "Unit TY" in the cost proposal workbook referring to unit type?

Yes. "Unit TY" refers to the unit of measure or unit type associated with each item in the cost proposal workbook.

8. Do you accept minimum orders?

Pricing under this solicitation is required to be FOB Destination with freight included, and additional charges such as minimum order fees are prohibited unless expressly disclosed and approved in the proposal in accordance with the pricing requirements of the solicitation.

9. Is a 1–14 day lead time acceptable?

The solicitation specifies that standard delivery for in-stock items should occur within two (2) business days, unless otherwise agreed by the ordering entity. Vendors should describe their delivery capabilities in their proposal.

10. Do we need to bid on all items to be considered?

Respondents should submit pricing and information consistent with the solicitation requirements. The Lead Agency reserves the right to evaluate proposals and make award determinations based on overall best value and the ability of the proposer to provide a comprehensive solution consistent with the scope of work.